



Industry Leading Provider of Outsourced Semiconductor Assembly, Test & Bumping Services

#### **Safe Harbor Notice**

This presentation contains certain forward-looking statements. These forward-looking statements may be identified by words such as 'believes,' 'expects,' 'anticipates,' 'projects,' 'intends,' 'should,' 'seeks,' 'estimates,' 'future' or similar expressions or by discussion of, among other things, strategies, goals, plans or intentions. These statements may include financial projections and estimates and their underlying assumptions, statements regarding plans, objectives and expectations with respect to future operations, products and services, and statements regarding future performance. Actual results may differ materially in the future from those reflected in forward-looking statements contained in this document, due to various factors. Further information regarding these risks, uncertainties and other factors are included in the Company's most recent Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission (the "SEC") and in the Company's other filings with the SEC.



## **Agenda**

**□** Welcome

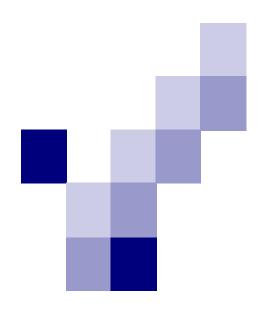
□ 1Q24 Operating Results S.J. Cheng

□ 1Q24 Financial Results
Silvia Su

☐ Business Outlook S.J. Cheng

**□ Q&A** 





# **1Q24 Operating Results**

## Revenue & Gross Margin

- Revenue: NT\$5,418.7M (QoQ: -5.4%, YoY: +17.7%)
- ☐ Gross Margin: 14.2% (QoQ: -5.9ppts, YoY: +1.8ppts)





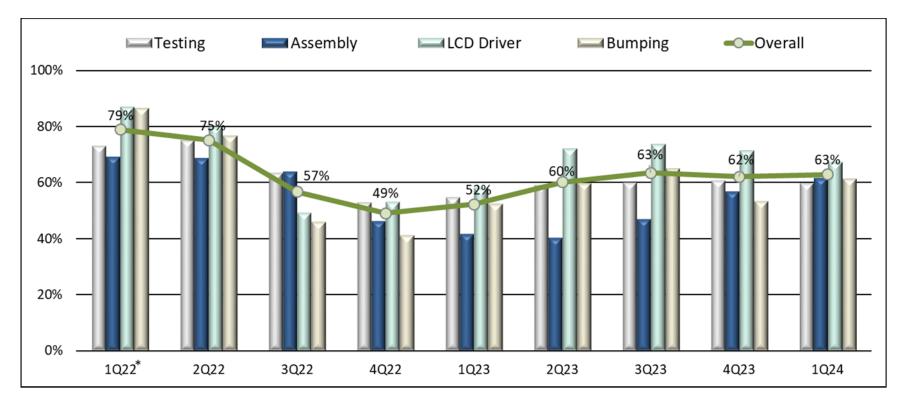
#### **Utilization Rate**

1Q24: 60% 4Q23: 61%

1Q23: 55%

1Q24: 62% 4Q23: 57% 1Q23: 42%

1Q24: 67% 4Q23: 71% 1Q23: 58% 1Q24: 61% 4Q23: 53% 1Q23: 52% 1Q24: 63% 4Q23: 62% 1Q23: 52%



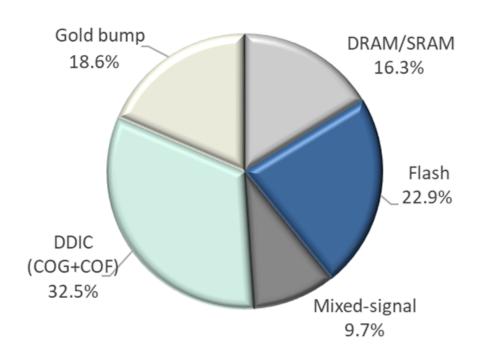
Note: To effectively reflect changes in product characteristic and mix, the utilization calculation target of manufacturing site, which output calculated by wafer quantity, was changed to run time from wafer quantity since 1Q22.

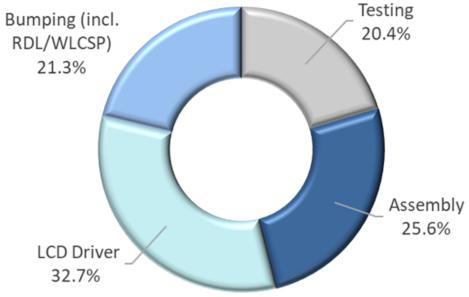


## 1Q24 Revenue Breakdown

## **Product**

## **Manufacturing Site**

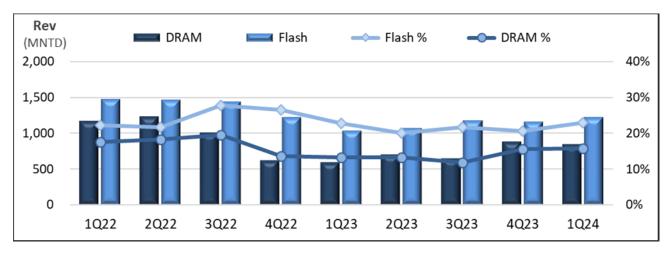


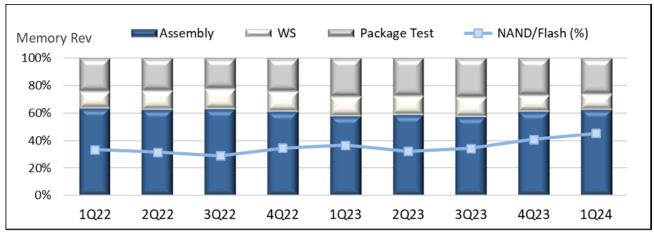




## **Revenue Breakdown — Memory**

□ 1Q24: 39.2% (QoQ: +1.6%, YoY: +26.4%)

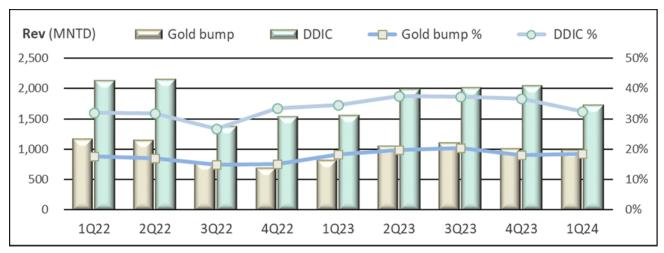


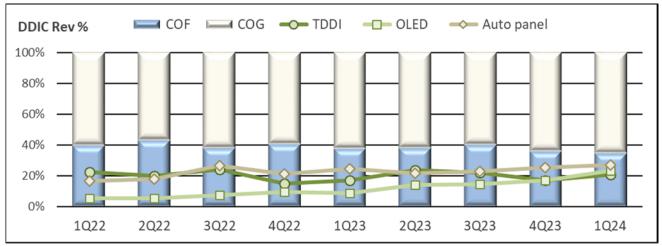




## **Revenue Breakdown** — **DDIC + Gold Bump**

□ 1Q24: 51.1% (QoQ: -11.0%, YoY: +14.3%)







## **Revenue Breakdown** — End Market

#### **Content Performance of 1Q24**

**Smart Mobile** 

38.4%

(QoQ -10.9%)

- Smart phone
- Wearable
- Watch, TWS

TV

15.8%

(QoQ -0.3%)

- UHD/4K/8K TV
- OLED TV
- NB/Tablet

Computing

3.3%

(QoQ -26.3%)

- PC / Server
- SSD

**Auto/Industry** 

22.0%

(QoQ -1.2%)

- In-car infotainment
- ADAS / sensor

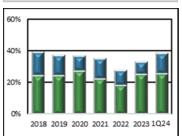
Consumer

20.5%

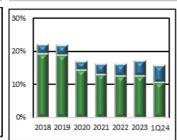
(QoQ +6.3%)

- Game, DSC, STB
- Smart speaker
- E-paper, Internet

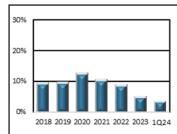




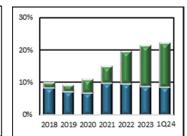




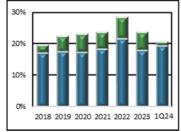










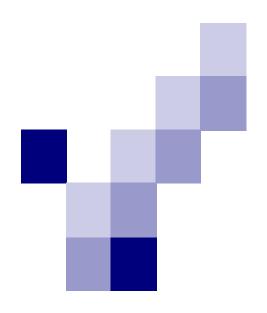


Note: Move "Watch" & "TWS" to "Smart Mobile" from "Consumer" since 1Q24





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# **1Q24 Financial Results**



## **Consolidated Operating Results Summary**

(NT\$ Millions)	1Q24	4Q23	1Q23
Revenue	5,418.7	5,725.4	4,605.1
Profit Attributable to the Company	437.8	482.0	202.4
EPS Attributable to the Company - Basic (NT\$)	0.60	0.66	0.28
Earnings per ADS equivalent - Basic (US\$) <sup>(1)</sup>	0.38	0.42	0.17
Depreciation & Amortization	1,181.1	1,157.6	1,197.6
CapEx	632.5	1,499.2	313.2
EBITDA <sup>(2)</sup>	1,544.1	1,872.1	1,383.0
Return on Equity (%) <sup>(3)</sup>	7.0%	7.8%	3.2%

#### Notes:

- (1) The exchange rate was NT\$31.93 against to US\$1.00
- (2) EBITDA = Operating Profit + Depreciation & Amortization
- (3) Annualized return on equity to the Company for the quarter



## **Consolidated Statements of Comprehensive Income**

Selected Items from Consolidated Statements of Comprehensive Income

(NT\$ Millions)	1Q24	4Q23	QoQ	1Q23	YoY
Revenue	5,418.7	5,725.4	-5.4%	4,605.1	17.7%
Gross Profit	770.5	1,150.0	-33.0%	569.8	35.2%
Gross Margin	14.2%	20.1%	-5.9ppts	12.4%	1.8ppts
Operating Expenses	(429.6)	(445.0)	-3.5%	(400.6)	7.2%
Operating Profit	363.0	714.5	-49.2%	185.4	95.8%
Operating Profit Margin	6.7%	12.5%	-5.8ppts	4.0%	2.7ppts
Non-operating Income (Expenses) <sup>(1)</sup>	156.3	(137.0)	-214.1%	43.5	259.3%
Profit Attributable to the Company	437.8	482.0	-9.2%	202.4	116.3%
EPS Attributable to the Company - Basic (NT\$)	0.60	0.66	-9.1%	0.28	114.3%
Weighted Average Shares Outstanding (in thousands) - Basic	727,240	727,240	0.0%	727,240	0.0%
EPS Attributable to the Company - Diluted (NT\$)	0.60	0.66	-9.1%	0.28	114.3%
Weighted Average Shares Outstanding (in thousands) - Diluted	731,708	728,754	0.4%	735,090	-0.5%

Note (1) :

YoY: Difference mainly due to the increase of the foreign exchange gains of NT\$197M from the foreign exchange losses of NT\$44M in 1Q23 to the foreign exchange gains of NT\$153M in 1Q24 and partially offset by the decrease of share of profit of associates accounted for using equity method of NT\$44M, rental income of NT\$16M and interest income of NT\$13M.



QoQ: Difference mainly due to the increase of the foreign exchange gains of NT\$348M from the foreign exchange losses of NT\$195M in 4Q23 to the foreign exchange gains of NT\$153M in 1Q24 and partially offset by the decrease of share of profit of associates accounted for using equity method of NT\$55M.

## **Consolidated Statements of Financial Position & Key Indices**

Selected Items from Consolidated Statements of Financial Position

	1Q24		4Q23		1Q23	
(NT\$ Millions)	Amount	%	Amount	%	Amount	%
Current Assets	24,937.4	54.7%	25,160.7	54.5%	19,601.4	42.9%
Non-current Assets	ŕ	45.3%	,	45.5%	26,108.6	42.9% 57.1%
	20,625.4		20,999.8		,	
Total Assets	45,562.8	100.0%	46,160.5	100.0%	45,710.0	100.0%
Current Liabilities	7,033.4	15.4%	7,353.2	16.0%	5,830.0	12.8%
Non-current Liabilities	13,246.5	29.1%	13,953.6	30.2%	14,833.5	32.4%
Total Liabilities	20,279.9	44.5%	21,306.8	46.2%	20,663.5	45.2%
Total Equity	25,282.9	55.5%	24,853.7	53.8%	25,046.5	54.8%
Total Liabilities and Equity	45,562.8	100.0%	46,160.5	100.0%	45,710.0	100.0%
Key Indices						
A/R Turnover Days	88		86		86	
Inventory Turnover Days	51		53		69	



## **Consolidated Statements of Cash Flows**

(NT\$ Million:	s)
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Free Cash Flow<sup>(1)(2)</sup>

Cash and Cash Equivalents at Beginning of Period
Net Cash Generated from (used in) Operating Activities
Net Cash Generated from (used in) Investing Activities
Net Cash Generated from (used in) Financing Activities
Effect of Exchange Rate Change on Cash
Cash and Cash Equivalents at End of Period

1Q24	1Q23
12,354.0 1,634.3 (1,351.1) (481.8) 9.2 12,164.6	9,896.6 1,772.2 (1,047.3) 1,115.5 (1.2) 11,735.8
800.3	1,033.0

#### Notes:



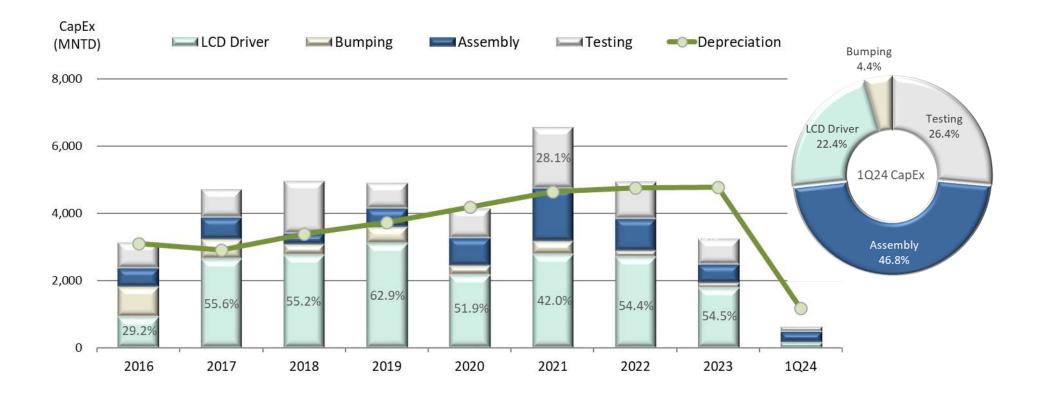
<sup>(1)</sup> Free cash flow was calculated by adding depreciation, amortization, interest income together with operating profit and then subtracting CapEx, interest expense, income tax expense and dividend from the sum.

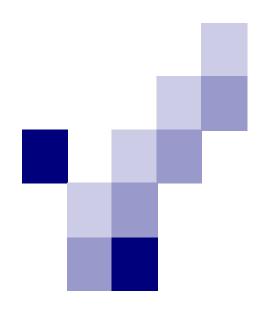
<sup>(2)</sup> Difference mainly due to the increase of CapEx of NT\$319M and income tax expense of NT\$55M and partially offset by the increase of operating profit of NT\$178M.

## **Capital Expenditures & Depreciation**

□ CapEx: NT\$632.5M

□ Depreciation: NT\$1,181.1M





# **Business Outlook**



#### **Market & Business Outlook**

- □ 1Q to be the seasonal trough quarter for 2024, and cautiously optimistic entering Q2
- Expected to improve in 2024, with a stronger 2H '24 than 1H '24
- □ Careful CapEx additions, including DDIC high end test platform in 2H'24
  - Memory:
    - ✓ DRAM and Flash Customer's inventory rebuilding improves UT level of Assembly & Test
  - DDIC: Momentum better than Memory
    - ✓ Auto panel and OLED demand stabilizing, leading high UT level of highend DDIC test
    - ✓ Benefit from rush TV orders & high UT level of related Assembly & Test



# Q&A

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